

# Dietary Supplements

The Role of Government in Protecting/Enhancing  
Consumer Welfare



# What is a dietary or nutritional supplement?

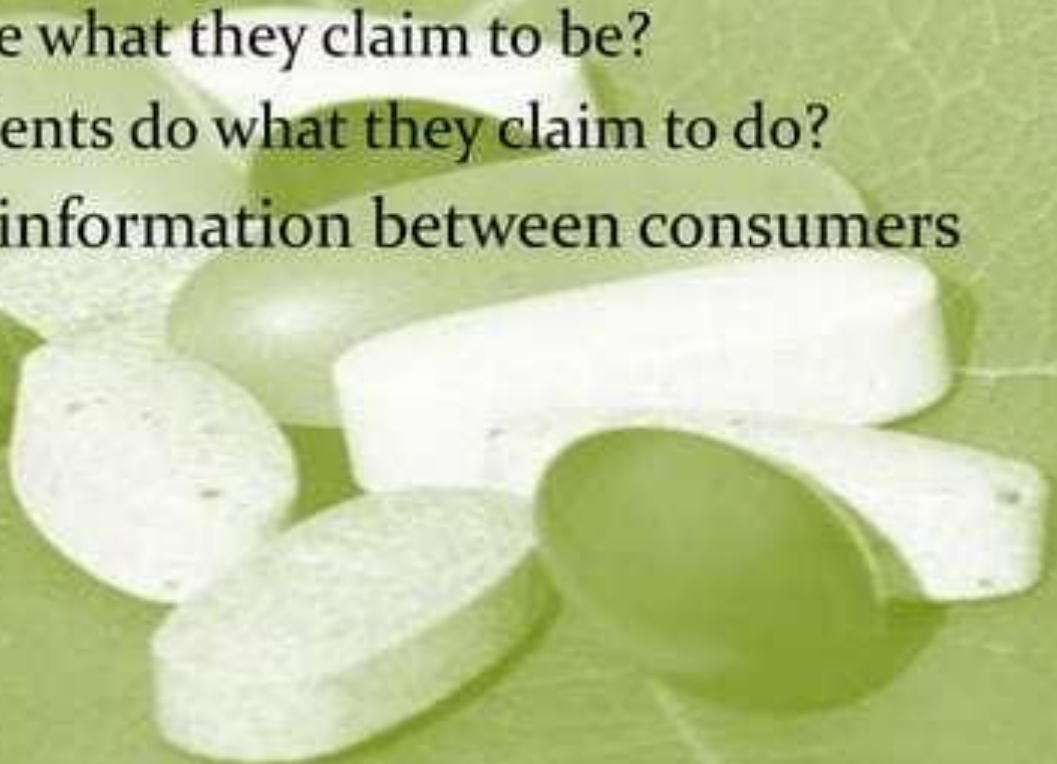
- Dietary Supplement Health and Education Act (DSHEA) of 1994 definition:
- A dietary supplement is a product taken by mouth that contains a “dietary ingredient” intended to supplement the diet. E.g.,
  - Vitamins
  - Minerals
  - Herbs or other botanicals
  - Amino acids
  - Substances such as enzymes and metabolites
  - Weight loss products





# Why do we care about dietary/nutritional supplements?

- Same issues that were raised with prescription drugs
  - Safety: Ingredients are what they claim to be?
  - Effectiveness: Ingredients do what they claim to do?
- Implies asymmetry of information between consumers and manufacturers
- Very large market



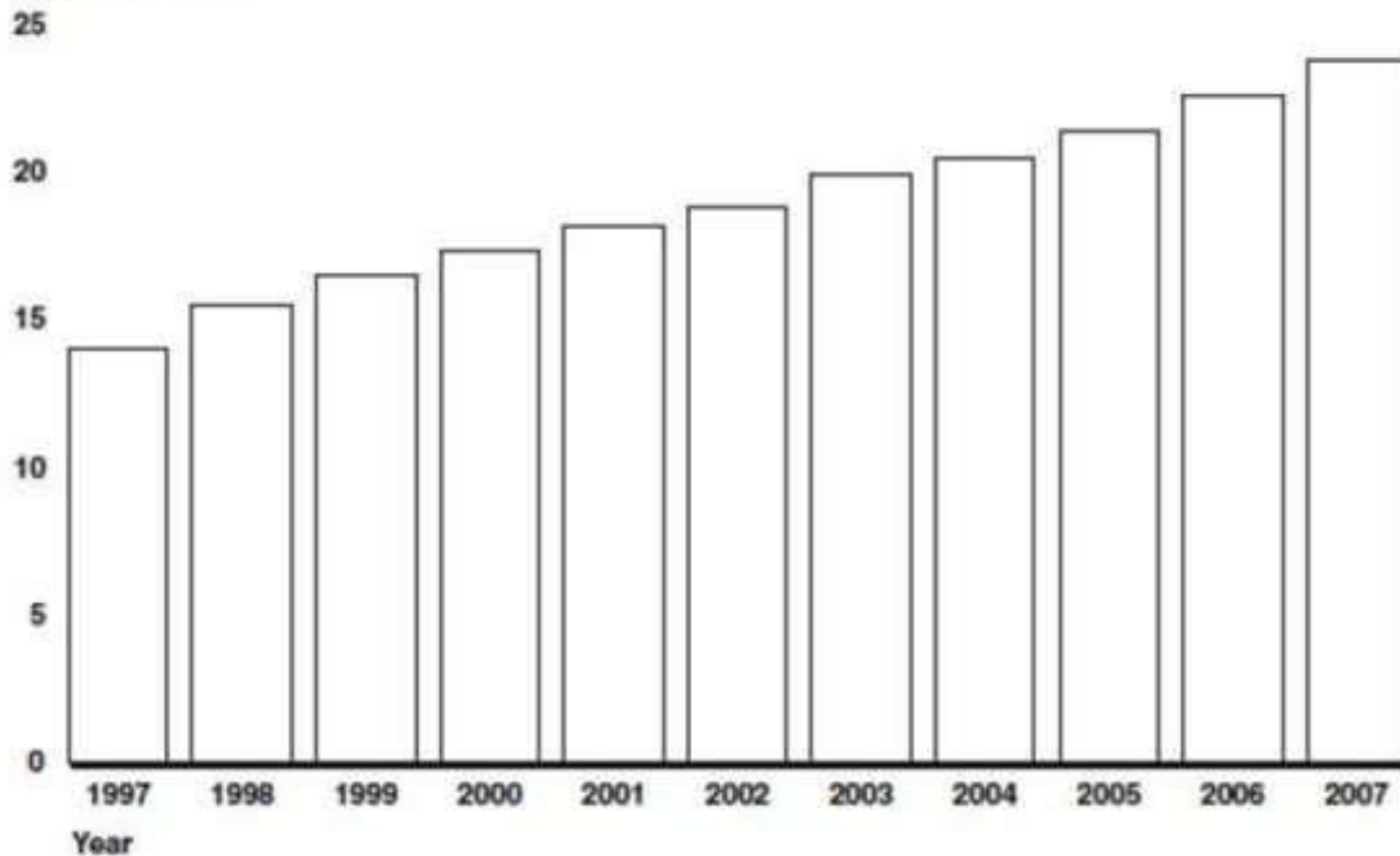
# What does the dietary supplement market look like?

- \$23 billion per year industry in 2008
- 29,000 dietary supplement products on the market (up from 25,000 in 1993)
- More than 150 million Americans take dietary supplements annually



**Figure 1: Total Sales of Dietary Supplements in the United States from 1997 through 2007**

Dollars in billions



Source: GAO analysis of *Nutrition Business Journal* data.



# Gender and Race/Ethnicity Differences in Dietary Supplement Use

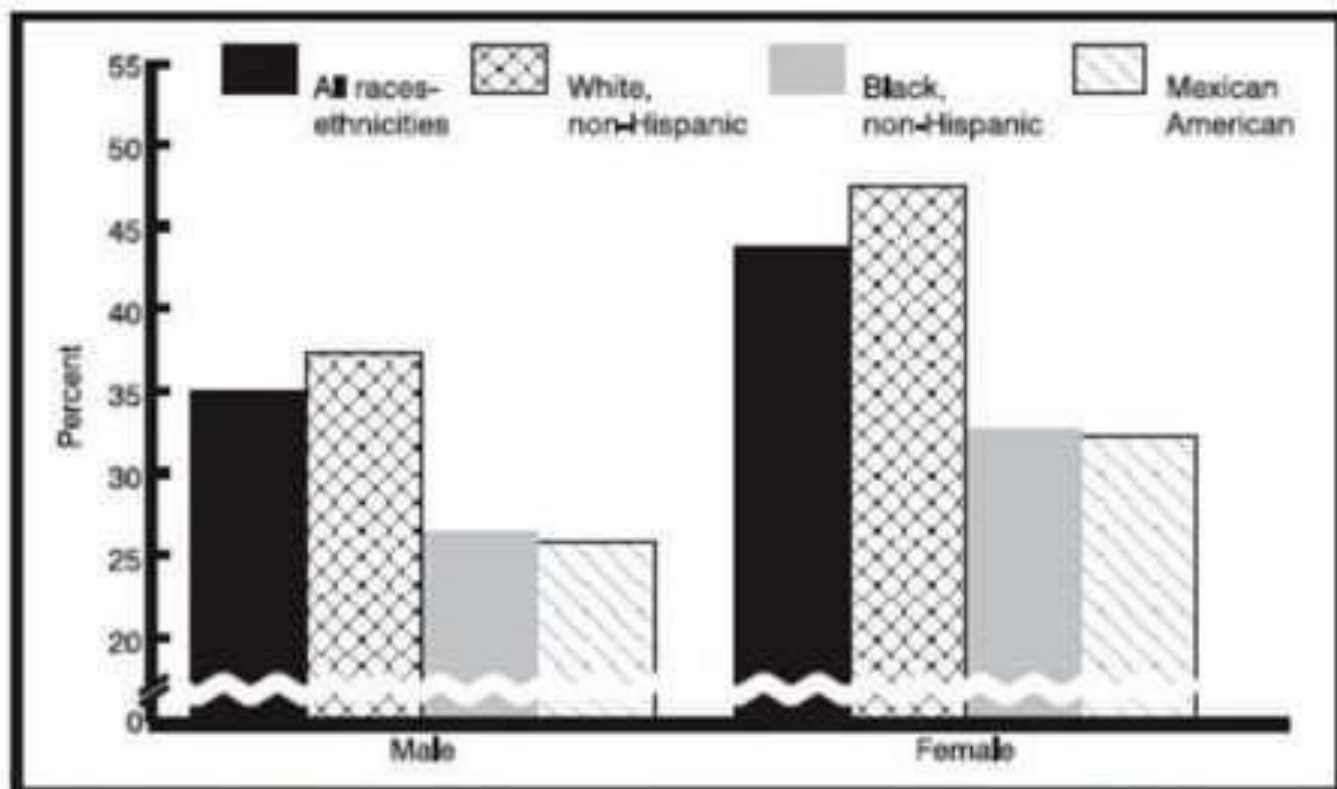


Figure 1. Prevalence of supplement use by sex and race-ethnicity, NHANES III, 1988-94

Source: Use of Dietary Supplements in the United States, 1988-94. NCHS.

# Why do people take supplements?

Supplements: Why Taken?			
Vitamins/Minerals	% of Responses	Herbals/Supplements	% of Responses
Health/good for you	35	Health/good for you	16
Dietary supplement	11	Arthritis	7
Vitamin/mineral supplement	8	Memory improvement	6
Prevent osteoporosis	6	Energy	5
Physician recommended	6	Immune booster	5
Prevent colds/influenza	3	Joint	4
Don't know/no reason specified	3	Supplement diet	4
Immune booster	2	Sleep aid	3
Recommended by friend/family/media	2	Prostate	3
Energy	2	Don't know/no reason specified	2
All others	22	All others	45

# Why is the dietary supplement market growing?



- Rising health care costs
- Increasing costs of health insurance (and growing numbers of uninsured)
- Growing distrust of the quality of the mainstream health care system



Who should have regulatory authority over dietary supplements?

FDA ↔ FTC

# FDA regulates supplements as its own category. This implies...

- Research studies on people to prove a supplement's safety are NOT required
- Manufacturer does NOT have to prove the supplement is effective
- Manufacturer does NOT have to prove the supplement's quality
  - FDA does NOT analyze the content
  - Manufacturer must only meet the requirements of the FDA's good manufacturing practices



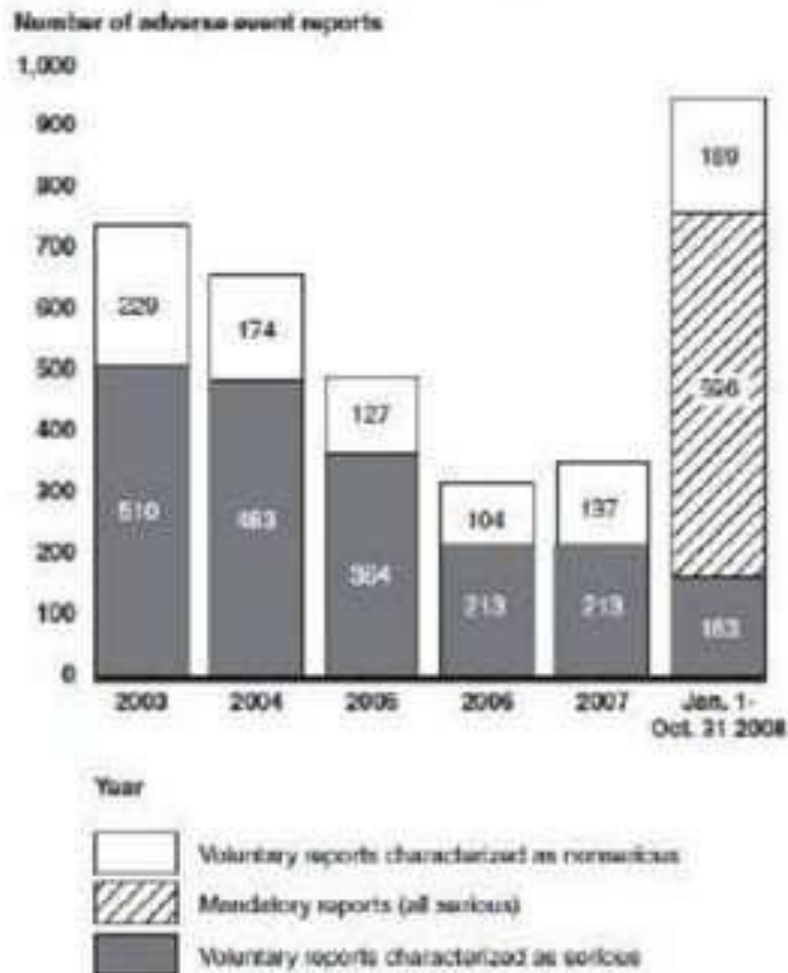
# Label Claims Regulated by FDA



- Health claims describe a relationship between a food, food component, or dietary supplement ingredient, and reducing risk of disease or health-related condition
- Nutrient content claims describe the relative amount of a nutrient or dietary substance in a product
- A structure/function claim is a statement describing how a product may affect the organs or systems of the body and it can not mention any specific disease



**Figure 2: The Number of Dietary Supplement-Related Adverse Event Reports to CAERS from January 1, 2003, to October 31, 2008**



Source: OAC analysis of FDA data.

**Table 2: Number of Cases with Mandatory Reported Adverse Event Outcomes by Dietary Supplement Product Classification, from December 22, 2007, through October 31, 2008**

<b>Dietary supplement product classification</b>	<b>Number of serious adverse events reported, from December 22, 2007, through October 31, 2008</b>	<b>Percentage of all serious adverse events reported</b>
Combination products and products not elsewhere classified	391	65.6%
Vitamin	240	40.3
Mineral	111	18.6
Fats and lipid substances	55	9.2
Herbal and botanical (other than tea)	24	4.0
Fiber	20	3.4
Herbal and botanical teas	15	2.5
Protein	9	1.5
Animal by-products and extracts	1	0.2%
<b>Total</b>	<b>596<sup>a</sup></b>	

Source: FDA.

# GAO 2009 Report: FDA should request the authority to...

- Issue guidance on new dietary ingredients
- Clarify the boundaries between dietary supplements and foods with supplemental ingredients
- Take steps to improve consumer understanding of dietary supplements





# Reviewing...

- Dietary supplement market is large & is growing larger each year
- Consumers have limited information about effectiveness and safety, disadvantage for them in the dietary supplement market
- Justification for regulatory intervention by FDA
  - FDA's regulatory actions are constrained by Dietary Supplement Health and Education Act of 1994
  - Regulatory actions limited to a focus on label and package information and the reporting of adverse events
- Consumers still have little knowledge regarding dietary supplements and what knowledge they do have is questionable. Why?